



# TANGIBLE ACCOUNTING

“U.S.A. TRUSTED ADVISOR FIRM”



## Our Origin

More than ever, the role of a trusted advisor can be a critical factor in helping individuals, partners, shareholders, beneficiaries, owners, operators, developers, and investors successfully navigate critical business challenges, while taking full advantage of opportunities in the marketplace.

With origins dating back to 1999, Tangible Accounting has longstanding trusted advisor experience with professionals who employ closely coordinated teamwork and sophisticated financial skills. We provide our clients with accounting, tax, and business advisory services that leverage the strength of our experience, industry knowledge, and national resources in helping clients achieve their business objectives.

## Challenges and Opportunities

While the economy continues to recover, many individuals and business in the marketplace remain exposed to enormous risks relative to tax planning

with constantly changing tax regulations, potential for fraud and disputes over financial matters, refinancing legacy portfolios or raising funds in a complex regulatory environment. At the same time, accounting rules and standards are evolving from a historical cost basis to a fair value model, becoming increasingly complex, subjective and confusing.

Despite these challenges, Tangible Accounting believes that many opportunities exist for companies and family-run companies to achieve milestones, acquisitions, and development. We are moving toward massive changes of ownership where more than a trillion dollars' worth of assets will likely change hands. Given the current global financial instability, increasing EFITDA and real estate—especially in the U.S.—will continue to be a desirable asset class.



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## Our Professionals

Tangible Accounting professionals are acknowledged thought leaders who understand the broadest range of accounting, tax, advisory and business issues across every sector and industry. Our team work side-by-side with your team to identify and implement effective solutions to help your organization optimize profitability and growth, improve workflow and performance, manage risk and compliance, or respond to a natural or manmade disaster. Our non-hierarchical organizational structure means that clients have direct access to our partners and the financial, business, and industry knowledge and resources they offer.

## Snapshot of Services

### Accounting and Assurance

- Assurance, compilation and reviews
- Budgeting and cash flow projections
- Assurance, compilation and reviews
- Fiduciary Accounting

### Advisory Services

- Infrastructure financial modeling
- Asset Protection
- Identifying and monitoring KPI
- Internal controls

### Tax

- Tax Planning
- Federal and State tax resolution
- Estate and Gift tax
- International tax

## Case Study:

### Real Estate Private Equity Fund

#### Client

A real estate private equity fund comprised primarily of accredited investors.

#### Situation

The fund was considering a significant manufacturing restructured industrial investment. Its management asked Tangible Accounting to work with their counsel to create various financial models in order to evaluate the tax and debt consequences of the restructured investment.

#### Challenge

The fund's management was not certain of the scope of the process, the nature of the tax implications of the transaction, or their ultimate financial objectives. We were asked to perform financial modeling and due diligence services relating to the transaction and coordinate our efforts with all parties involved.

#### Tangible Results

Tangible Accounting coordinated efforts the fund's tax counsel and CFO to resolve KPI discrepancies and complex tax issues in lowering the fund's tax exposure while helping to minimize future tax liabilities to the fund's investors and joint venture partners.

## Learn More

Including Tangible Accounting as part of your team will provide you with access to deep industry knowledge and experience.

For more information on how you and your company can benefit from our services, visit:

[www.tangibleaccounting.com](http://www.tangibleaccounting.com)